Managed Equipment Service

The State of Louisiana has partnered with preferred contract supplier-SU Group, to reduce annual maintenance spend up to 33%!

State of Louisiana Contract #4400023332

NEMILY AWARDED CONTRACT!

Program Features



Consolidated Contract

Our program takes all your current agreements and



Choose Your Vendor

Like your current vendor? Keep 'em. Want to try a new



One Point of Contact

From service to billing, there's only one contact,



Save up to 33%

Save off existing contracts while retaining coverage and



In-house Reimbursement

Get money back for work completed by your own



Add/Remove Anytime

Modify equipment included on the program at any time,



Payment Management

SU pays your vendors directly, meaning fewer POs



Online Reporting

Log in to view equipment and vendor performance



About Us SU Group, LLC

SU Group is the recognized managed equipment service industry leader having pioneered the concept in 1982. Since then, thousands of organizations have placed their trust in SU, taking advantage of the 10,000+ member vendor network.

Having logged extensive actuarial data on pricing markups— SU knows the appropriate costs for PMs, repairs, and virtually every piece of equipment. This data also helps calculate breakdown likelihood. Unlike the OEM, SU does not perform service directly, therefore having no stake in any manufacturer's equipment or technicians.

Want to Request a Quote?

Contact your State of Louisiana Reps to Get Started Today!



Jose McFarland **Market Specialist** jmcfarland@su-group.com



Taylor Rammelt Market Specialist trammelt@su-group.com



Equipment covered*

LABORATORY ☐ Autoclaves ☐ Autosamplers ☐ Balances ☐ Blood culture units ☐ Blood gas analyzers/units ☐ Breathalvzers ☐ Cell savers ☐ Cell washers ☐ Centrifuges ☐ Chemistry analyzers ☐ Chromatography equipment ☐ Co-oximeters ☐ Coagulation analyzers ☐ Computers ☐ Cryostats ☐ CT scanners ☐ Densitometers ☐ Detectors ☐ DNA analyzers/synthesizers ☐ Dose calibrators ☐ Electrolyte analyzers ☐ Electron microscopes ☐ Electrophoresis equipment ☐ Flow Cytometers ☐ Gamma cameras ☐ Gamma counters ☐ Hematology analyzers ☐ HPLC/HPLC pumps ☐ Immunoassay analyzers ☐ Incubators ☐ Lasers ☐ Magnetic resonance imagers (MRI) ☐ Mass spectrometers ☐ Microbiology analyzers ☐ Microscopes ☐ Microtomes/cryostats ☐ Phaco emulsifiers ☐ Physiological monitoring systems ☐ Pulmonary function systems ☐ Ria systems ☐ Scales ☐ Sleep labs ☐ Spectrophotometers ☐ Tissue analyzers □ Tomometers ☐ Ultrasounds

COMMUNICATIONS

- ☐ Audio/visual systems
- ☐ Radio equipment
- ☐ Telephone systems
- ☐ Voice mail systems
- ☐ Video conferencing systems

SECURITY/ALARM

- ☐ Alarms
- ☐ Burglar alarms
- ☐ Card access systems
- ☐ CCTV systems
- ☐ Library security systems
- ☐ Vaults/safes/lockers

OFFICE

- ☐ Binders
- ☐ Bookletmakers
- ☐ Calculators
- ☐ Card readers
- ☐ Collators
- □ Copiers
- ☐ Dictation equipment
- ☐ Facsimile machines
- ☐ Inserter systems
- ☐ Mail openers
- ☐ Mail processing/statements
- ☐ Mailing and shipping
- ☐ Paper folders/shredders
- ☐ Production printers
- ☐ Rendering systems
- ☐ Table top inserters
- ☐ Time clocks
- □ Scales

*SAMPLE ONLY

AND MUCH MORE...

CASH HANDLING LIBRARY
CLASSROOM MAIL
COMMUNICATION MEDICAL
DRIVE-THRU POINT OF SALE
ENGINEERING PRODUCTION
FACILITIES RETAIL

FOOD SERVICE

ERVICE SECURITY/ALARM

OR

PLUS EQUIPMENT FROM 10,000+ MANUFACTURERS

AB Sciex
Agilent
Applied Biosystems
Bayer
BD Biosciences
Beckman Coulter
Bio-Rad
BioTek
Carl Zeiss
Eppendorf
GE
Getinge

Hologic

Illumina

Leica

Life Technologies

Luminex

Perkin Elmer Philips

Qiagen Roche

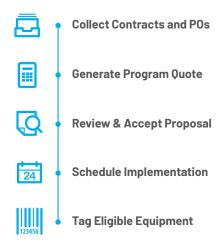
Shimadzu Siemens

Steris Thermo

Waters

AND MORE! +

NEXT STEPS





☐ X-ray systems

Provide your:

- Manufacturer
- Model and Serial No.
- Equipment Description
- Hours of Coverage
- Annual PM Visits Needed
- Any Special Coverage Terms

Please submit the following:

- Current Maintenance Contract
- Quote from Supplier